



SAMANTHA SEYMOUR

LEADING THROUGH CHANGE

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Based in DFW Metro

Travel up to 50%

Role

- Direct Report of CIO/CTO
- VP of IT Operations
- VP Office of the CIO/CTO
- VP IT Chief of Staff

Responsibilities

- Day-to-day Operation of IT
- Define/Augment IT Digital Transformation
- Trusted Advisor to CIO/CTO
- Interact with Business Partners & PMO
- Span of control 4-8 directs; department size of 30+
- Multi-disciplined: Client Services, Cloud, Operations

Value Statement

*I **EXECUTE** the **MISSION** while staying **FOCUSED** on the **VISION**. I am adept at building strong **RELATIONSHIPS** across the business which enable me to move initiatives forward, when others cannot.*

*I bring a critical eye to the **OPERATIONAL STRATEGY** of the IT organization. I am **ANALYTICAL**, yet **DECISIVE**, with a keen sense for identifying **RISK**. I seek out **EFFICIENCY**, without reducing **QUALITY**. I am customer-centric and focused on outcomes. I drive to **MAXIMIZE** the technology investments to solve challenges without waste which increases the bottom line.*

*As a **TRUSTED** member of the CIO's team, I am **FOCUSED** on the daily operation of the IT organization. This **ENABLES** the CIO to be at the table with the business leaders guiding and refining the business strategy.*

Expertise

- | Sr Enterprise IT Leader
- | IT Strategy
- | IT Operations
- | Digital Transformation
- | Cost Optimization
- | Vendor Management
- | IT Governance/Audit
- | Outsourcing/Offshoring

Experience

Altice USA, NY/TX (2001-2020)

- | Sr Director IT Operations
- | Sr Director Application Services
- | Director Data & Integration Services
- | Manager Application Support

Recent Highlights

- ✓ \$3.6M in Customer Care Agent availability costs recovered with VDI optimizations
- ✓ \$1.5M of added features negotiated for software subscription
- ✓ \$10M in cost reductions on annual M&S contracts
- ✓ \$1.5M in public cloud subscription cost saves
- ✓ \$1.7M returned to budget with M&A contract consolidation

Enterprise IT Operations

- Optimized IT Services for \$11B Company, 20K+ Users, 35K+ End-pts, 20K+ Systems, 5+ BPOs
- Directed teams across disciplines: Operations, AppDev, Infrastructure, Network, Client Services, Service Management & Service Desk
- Launched Identity Management Architecture Modernization Initiative
- Spearheaded VDI Hybrid Cloud Initiative
- Accelerated client security profile rollout and conceptualized mobile workforce program

Data Management Services

- Orchestrated integration of data sources into Enterprise Warehouse Mart & Reporting System
- Redesigned data layer for analytics platform and migrated to cloud services

Target Company Attributes:

- | Mid to Large Cap > \$500M or| PE Backed Mature Start Up
- | Experiencing Period of Transformation or Rapid Growth

Target Industries

- | Telecom MSO | Media & Advertising
- | Software/SaaS | Technology | Services | Sourcing
- Open To :
- | Supply Chain | Travel & Hospitality | CPG/CG
- | Financial/Capital Management | E-Commerce/Retail
- | Healthcare/Medical | Property Management/Real Estate

Interested In Connecting with:

- | CIOs, CISOs, CTOs
- | Executive Recruiters
- | Internal Recruiters
- | Networking Contacts