

## SRINI RAGHAVAN



214-882-4727 (Cell)

[Raghavan\\_85721@yahoo.com](mailto:Raghavan_85721@yahoo.com)

## TRANSFORMATIONAL SUPPLY CHAIN AND SOURCING EXECUTIVE

Innovative, solutions-driven leader with proven expertise in establishing and managing complex supply chains while delivering improved financial performance and enhancing relationships with customers and suppliers. 15+ years of experience in elevating supply chain delivery performance by putting in world class business processes and systems to transform underperforming, compartmentalized supply chains into nimble, high performing ones with end-to-end visibility.

As a results and values oriented executive, I have led technology, industrial and retail companies in achieving efficiency, productivity, and profitability growth. With my strong leadership and positive energy, I inspire my teams to continually develop innovative strategies and processes, executive-level partnerships, and workplace activities that resulted in best-in-class outcomes.

<https://www.linkedin.com/in/sriniraghavan85721/>

**Clifton Strength Finders:** Context, Focus, Maximizer, Achiever, Learner

**Target Roles:** VP of Supply Chain, VP of Procurement/Strategic Sourcing at “transformation-ready” companies

### Key Executive Experience and Highlights

VP of Supply Chain, PRIMESOURCE BUILDING PRODUCTS, IRVING, TX (Oct 2020 – Feb 2021)

- Led the supply chain transformation of an organization of 100+ supply chain professionals (5 direct reports) in the US and Taiwan for demand planning, supply chain operational planning, and procurement in support of \$2B annual revenue spanning 20,000 active SKUs distributed out of 34 DC's in the US with an annual spend of \$1.2B across China, SE Asia and US.

VP/GM of Supply Chain, DIODES INCORPORATED, PLANO, TX (Aug 2018 – Sep 2020)

- *\*\*\*Recruited back from Flex by Diodes Exec management* to spearhead the vision and strategy for transformation of the supply chain organization of 200+ supply chain professionals (6 direct reports) in the US, Asia and Europe for demand planning, Assembly/Test and factory planning, supply chain operational planning (Order-to-Cash), warehousing, logistics and procurement in support of \$1.2B annual revenue spanning 15,000 active SKU's. This transformation has positioned Diodes to scale seamlessly to projected annual revenue of \$2.5B by 2025
- Established a fully functioning executive S&OP process with an 18 month look ahead of revenue, order book/backlog review, profit margins, capacity roadmaps and KPIs such as inventory, On-time delivery, delinquency, and forecast accuracy

### Education

SOUTHERN METHODIST UNIVERSITY • Dallas, TX

*MBA in Strategy and Marketing*

THE UNIVERSITY OF ARIZONA • Tucson, AZ

*MS in Chemical Engineering*

NATIONAL INSTITUTE OF TECHNOLOGY • Trichy, India

*BS in Civil Engineering*

### Target Industries & Companies

Consulting – Tata Consultancy Services, Blue Yonder

Manufacturing – Infinera, Glaxo-Smith Kline, Owens Corning