



**SENIOR OPERATIONS & BUSINESS DEVELOPMENT EXECUTIVE**  
Products & Services Portfolio Management | Strategy Execution  
Account Management | Management Consulting

*Empowering people and leveraging technology to deliver business growth.*  
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**Value Proposition** High performing, results driven senior executive providing visionary leadership for global organizations. An accomplished interdisciplinary leader who blends operational and technical expertise with business development to drive exponential growth. Influencer who solves company challenges by empowering people, harnessing technology, and collaborating with cross-functional teams to achieve business objectives. Diverse background encompassing P&L accountability across multiple product/service business segments. A strategic frontrunner experienced in developing and executing startup operations, turnaround, and M&A initiatives for Fortune 500 company in Energy.

**Experience**

DRL Energy Resources, LLC 2021 - present

- Upstream O&G Consulting - President

Halliburton 1983 – 2020

- Drilling & Evaluation Division – Global Operations Manager
- Drilling & Evaluation Division – Sr. Global Strategic Business Manager
- Wireline Division – Senior Product/Service Manager
- Completions Division – Marketing & Business Development Manager

**Some Career Highlights**

- Achieved over 10% annual **product and service line growth** for \$600 Million business unit including adjacent **acquisition**.
- Orchestrated \$2.8 Million **turnaround** in one year.
- Constructed and pursued **product and service business unit strategies** leading to \$100 Million in new business.
- **Inspired and led customer focused global team** attaining 95% on-time proposal rate and 60% win ratio.

**Target Organizations**

Target Positions: Operations and Business Development Executive and Management Consulting

Company Profile:

- Up to \$2B sales, aggressive growth
- Energy, Industrial, Management Consulting Services, Asset Management, M&A, Private Equity

Solving Business Challenges:

- Strategic Planning & Execution focus
- Business Transformation
- Profit Growth & Cost Reduction
- Business Optimization: Acquisition, Sales, & Marketing
- Product Innovation
- Operational Performance Improvement

**Education & Awards**

**MBA**, University of Texas in Dallas

**BS**, Petroleum Engineering, Texas A&M

Hold 9 US Technology Patents

2019-2020 Board of Director & President International Intervention and Coiled Tubing Association.

**TARGET COMPANIES**

<b>Energy</b>	<b>Industrial / Construction</b>	<b>Management Consultancy</b>	<b>Services/Misc.</b>
Schlumberger	Fluor	Ernst Young	Interstate Batteries
BakerHughes	Hydradyne	Deloitte	Rockwell Automation
Weatherford	Wood	NTT Data Services	AWS
Probe	Crawford & Co.	RGP	MicroSoft
TetraTech Technology	CoreLogic	PJT Partners	
		ABB	
Mesa Natural Gas Solutions	Lhoist	Solomon Associates	
CECO Environmental	RealPage, Inc.		
EOG Resources, Inc.	Reynolds Advanced Material		
P.O.& G. Resources	BPS Technology		
HESS	KOCH Industries		
Pioneer Natural Resources	Titus Industrial		
Magnolia Oil & Gas	Wartsila		
Oncor Electric			
Atmos Energy			
Danbury Resources			
Merit Energy			
EnLink Midstream			
Magnum Hunter Resources			
Oceaneering			
TechnipFMC			
Parker Drilling			
Sunnova Energy Co.			
GE Renewable Energy			
Tesla			
NGL Energy Partners			
NOV Company			
NextEra Energy			
TriGlobal			
Transglobal			
Altus			
Ensign Energy Services			