



Government and Public Affairs Leader

Driving Business Success through Advocacy, Relationships, and a Solution-Oriented Mindset

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STRENGTHS

(Source: Gallup CliftonStrengths)

Activator – Naturally know how to turn ideas into action

Ideation – Collaborative and innovative strategic thinker

Restorative – Adept at finding solutions and resolution to problems

Strategic – Quickly weigh alternative paths and determine the best one

Command – Decisiveness and presence to influence and reassure others

VALUE PROPOSITION

With my 15 plus years of lobbying, communications and coalition building experience, I bring creativity, originality and a passion for negotiating federal, state and local legislative and regulatory issues in support of institutional objectives. I enjoy thinking outside the box and identifying and removing obstacles that may otherwise remain undetected. My ability to resolve conflicts and misunderstandings by finding connections between seemingly unrelated ideas has been key to my success. I seek challenges to navigate and opportunities to turn ideas into action.

TARGET POSITIONS

Titles: VP/Sr Director/Director

- Government/External Affairs
- Public/Corporate Affairs
- Public Policy

Industries:

Healthcare, Medicaid Managed Care, Healthcare Insurance, Healthcare Data, Healthcare Device, Pharmaceutical, Enterprise Data and Network Security Solutions, Telecommunications, Financial

Sample Companies:

HCA, United Healthcare, Lockheed Martin, Fidelity Inv., USAA, Novo Nordisk, AWS

Size/Location:

Preference for mid-sized to large companies in the DFW Metroplex

PERSONAL TALENT PHILOSOPHY

- A collaborative environment, permeated by fairness and mutual respect, provides a competitive advantage that enables an organization to outperform competitors and expectations.
- Analytical and data-driven decision-making will survive the test of time and provide superior results.
- Trust, dependability and responsibility are key values expected of me, and I expect them of others.
- I will make a positive impact, making the organization better than it was when I joined it.

EXPERIENCE

Centene Corporation Chesterfield, MO (2016-2019)

Director of Marketing & Communications

Love, Inc. of Columbia Columbia, MO (2015-2016)

Lobbyist

Missouri Hospital Association Jefferson City, MO (2005-2014)

Vice President of State Legislation

Missouri State Senate Majority Caucus Jefferson City, MO (2004)

Director of Communications

Peter Kinder for Lt. Governor Campaign Jefferson City, MO (2004)

Director of Communications

Missouri House of Representatives Jefferson City, MO (1989-1995)

State Representative -- District 76

PROFESSIONAL SUCCESSES

- Grew industry's annual \$3 billion state budget appropriation by 20 percent
- Provided significant regulatory relief to industry through passage of legislation
- Organized and led unique grassroots and media campaign for successful statewide candidate
- Second-youngest member ever elected to the MO House of Representatives, resulting in three successful terms in office

EDUCATION

• Executive Master's of International Business Administration, St. Louis University, St. Louis, MO

• Bachelor of Arts – Social Science, Cedarville University, Cedarville, OH