



Strategic, Execution Focused Operations Leader

Building Teams/People Capabilities to Achieve Strategic Growth | Problem Solver, Change, Process Improvement and Crisis Leader

gicozad89@gmail.com

<https://www.linkedin.com/in/gregcozad>

207-522-2775

VALUE PROPOSITION

- Strategic senior operations leader, who drives execution, leads change and crisis management, develops and empowers diverse teams, and creates efficiency.
- Uses data analysis to root cause issues and implement innovative process improvements to increase efficiency driving reduced cost. In depth knowledge of operations, distribution, logistics, risk management, and matrixed organizations
- Empathetic leader who motivates teams from small to large in complex, geographically dispersed organizations providing strategic vision, focus, and development of future leaders

STRENGTHS – *Strategic thinker combining collaboration, problem solving, accountability, and team building to achieve results*

Context – Strategic thinker. Understands the present by researching history

Harmony – Collaborative leader. Looks for consensus and seeks areas of agreement to resolve conflict

Restorative – Problem solver. Excels at identifying what is wrong and resolving it

Consistency – Treats all with respect. sets clear expectations and ensures accountability

Empathy – Senses the feelings of other people by imagining themselves in others' lives or situations

KEY OPERATIONS AND LEADERSHIP EXPERIENCE

Amazon (2017-2020)

Site Leader, Sr Operations Manager of 1 million sq ft Amazon Robotics Fulfillment Center

U.S Navy (1989-2017)

Naval Aviator – Commanding Officer/Operations Director

Defense Security Cooperation Agency (2013-2017)

Director Asia/Pacific Integrated Regional Team

Operations Director, Air Operations (2010-2012)

Directed Navy Air Surveillance operations in Indo/Pacific

Director, Global Force Management (2008-2010)

Strategic plans to maximize use of limited national assets

PROFESSIONAL SUCCESSES

- Led organizations from 12-1,500 people, often in geographically dispersed locations increasing retention, career development, and advancement of employees
- Executed throughput of 17.5 million items worth \$1 billion annually, and implemented process improvements reducing process variation by 57% resulting in 99.7% on time delivery to customer
- Led reorganization of stove piped agency to matrixed organization while maintaining execution of \$12 billion in sales of hardware and services
- Implemented COVID mitigation resulting in zero in process infections
- Directed planning and execution of response to Japan earthquake/nuclear disaster for Navy Task Force

EDUCATION

- MA, National Security Studies, National Defense University, Washington, DC.
- BS, Oceanography/Physics, U.S. Naval Academy, Annapolis, MD

Competencies:

Team Leadership:

- Team/Leader development
- Delegation/accountability
- Communications

Operations Management:

- Supply Chain/Distribution
- Data-driven decisions
- Process improvement

Crisis Management:

- Risk management
- Resilience planning
- Crisis response

Change Management:

- Organizational change
- Matrixed organizations