

## Miguel Castillo, MBA



### Global Strategic Financial Leader

Financial Planning and Analysis | Transformational Change  
Strategic Financial Leadership | Business Performance Management  
Process Improvement and Cost Containment | Compliance

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## Career Profile

### Strengths -Visionary Engager

- Learner**- Desire to learn and continuously improve
- Analytical**- Rely on evidence to understand causes and make decisions
- Harmony**- Seek areas of agreement to build bridges and relationships
- Individualization**- Identifies unique qualities of people to work together productively
- Relator**- Builds close relationships and works hard together to achieve goals

### Value Proposition

I am a highly accomplished finance and operations executive with a track record of driving value in manufacturing, transportation and services industries. I am a strategic partner to senior management teams of large organizations. I have a strong background in financial planning and analysis with exceptional analytical orientation and experience in substantial transformational change. I have a disciplined and metrics-based approach to process improvement and decision-making. I am a highly effective team builder and developer of people with experience managing large organizations. I have international work experience and I am fluent in English, Spanish and Italian and proficient in French and German.

### Experience

**American Airlines**, Ft. Worth TX (2013-2020)  
Managing Director Finance

**US Airways**, Phoenix, AZ (2008-2013)  
Managing Director Finance

**United Airlines**, Chicago, IL and San Francisco, CA (1997-2008)  
Director Finance and Business Management  
Various Progressive Financial Planning and Analysis positions

**Conteo Group**, Mexico City, Mexico (1994-1995)  
Real Estate Project Manager

**Thyssen-Krupp (Mexinox)**, Milan and Genova, Italy (1991-1994)  
Sales and Inventory Manager

### Target Positions

**Titles:** Finance VP/Sr Director/Director  
-Financial Planning/Analysis  
-Strategic Planning  
-Operations Planning

**Industries:** Aviation/Aerospace, Travel, Transportation, Logistics, Manufacturing or companies with a culture of collaboration

**Sample Companies:** BNSF, Southwest Airlines, DFW International Airport, Sabre, Boeing, Lockheed Martin, Bell Helicopter, Toyota, Nissan, McKesson, Alcon, Fidelity Investments, Charles Schwab, Capital One

**Size/Location:** Preference for mid-sized to large companies in the DW Metroplex

### Expertise

- Senior executive-level guidance on financial activities
- Trust-based partnerships
- Governance structure and compliance processes
- Analytical and data-driven decision-making
- P&L management
- Identification, analysis and implementation of cost cutting initiatives
- Metrics and performance reporting
- System and processes integration
- International business
- Budgeting, forecasting, back-to-plan actionable recommendations
- Project business case analysis and development
- Strategic planning and long-term capex and opex outlook
- Coaching and mentoring
- Team development

### Education

Master of Business Administration (MBA), Finance and Strategic Management, Wharton School of Business, University of Pennsylvania

Bachelor of Science (BS), Industrial Engineering, La Salle University

### Associations

Financial Executives International- Dallas Chapter

Finance Executives Networking Group